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Section

Duct Cleaning

DCL Duct Cleaning

1

HVACR Installation Department

NOTE: This section would include all the various equipment installation scenarios. We include almost all major brands including American Standard, Armstrong, Bryant, Carrier, GMC, Heil, Janitrol, Lennox, Rheem, Ruud, Tempstar, Thermo Pride, Trane, and York. We have deleted these from this sample table of contents to save room. We are adding to these as needed.

HVACR Service Department

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| ACA | Atmospheric Controls (thermostats, etc.) <i>Thermostats, thermostat covers, humidistats, and pressure controls.</i> | 60 |
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| ELA | Electrical, Breakers and Fuses | 66 |
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| ELC | Electrical, Wiring and Miscellaneous | 69 |
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| EVP | Evaporative Cooling | 71 |
| GEV | Evaporator Service Replacement (Generic Brand) <i>This category contains Carrier coils as a "generic brand" for service replacement. Carrier was used for its popularity. Change the brand if you must.</i> | 72 |
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| FND | Fans and Blower (blower wheels and blades) | 74 |
| FNA | Fans and Blower (motors and hardware) | 75 |
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| | | |
|-----|--|----|
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Water Heater Installations

| | | |
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|-----|---------------------------|----|

READER NOTE: This table of contents shows the various task categories. Any of these categories can be deleted or simply inactivated if not needed. It only takes three mouse clicks to inactivate one or more categories.



This report was designed for your technicians to show the customer. You have many styles and options to choose from.

Atmospheric Controls (thermostats, etc.)

Upfront - No Risk - Pricing System

| Number | Description | Regular | Regular Add | Overtime | Overtime Add | Preferred | Preferred Add |
|--------|-------------|---------|-------------|----------|--------------|-----------|---------------|
|--------|-------------|---------|-------------|----------|--------------|-----------|---------------|

ACA-0000-0000

THERMOSTAT REPAIR AND REPLACEMENT SECTION

We offer a wide range of thermostats in various colors and options. For added comfort and energy savings, please consider an Electronic Set-Back Thermostat. Technician's Note: Please make certain that heat (cool) anticipators are set correctly and t-stats are clean and level.

| | | | | | | |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|
| ACA-A002-0030 | \$130.49 | \$117.45 | \$157.12 | \$141.41 | \$110.92 | \$98.67 |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|

Replace Five-Function Horizontal Or Vertical Mount Thermostat (White Or Beige).

Our Safety & Efficiency Agreement Clients Save: \$19.57

Standard thermostat - covers all major styles and colors.

Thermostat horz heat\cool\fan W.R. (white)

| | | | | | | |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| ACA-A003-0075 | \$231.14 | \$207.97 | \$297.70 | \$267.88 | \$196.39 | \$175.49 |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|

Replace Standard Five-Function Thermostat And Up To 25' Of 5/18 Wire.

Our Safety & Efficiency Agreement Clients Save: \$34.75

Use this task when you need to replace low voltage wire up to 25'. Includes up to 18 AWG 5 conductor wire.

Thermostat horz heat\cool\fan W.R. (white)

20-5 solid elect. wire low-volt

| | | | | | | |
|---------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|
| ACA-A004-0030 | \$114.96 | \$103.46 | \$141.58 | \$127.43 | \$97.71 | \$87.02 |
|---------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|

Replace Horz/Vert Five-Function Standard Thermostat. All Basic Types

Our Safety & Efficiency Agreement Clients Save: \$17.25

Robertshaw/HW T87, without subbase. Beige is the same price.

Thermostat vert. heat\cool\fan

| | | | | | | |
|---------------|-----------------|----------------|-----------------|-----------------|----------------|----------------|
| ACA-A006-0030 | \$109.56 | \$98.60 | \$136.18 | \$122.56 | \$93.12 | \$82.96 |
|---------------|-----------------|----------------|-----------------|-----------------|----------------|----------------|

Replace Heat Or Cool Only Thermostat (any common brand and color)

Our Safety & Efficiency Agreement Clients Save: \$16.44

This is a heat or cool only thermostat.

Thermostat vert. heat or cool

| | | | | | | |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| ACA-A007-0030 | \$172.47 | \$155.22 | \$199.09 | \$179.19 | \$146.60 | \$130.15 |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|

Replace Cool/Heat Accustat 1-Stage Thermostat

Our Safety & Efficiency Agreement Clients Save: \$25.87

Please add for pickup time if this item is not on your truck.

Thermostat Accustat Cool & Heat 1- Stage

Thermostats, thermostat covers, humidistats, and pressure controls.



This report can be used as the office copy where details may be useful. Helps to figure your Gross Profit on each job.

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Detailed Manager's Report (office)

| Number | Description | Direct | Regular | Regular Add | Overtime | Overtime Add | Preferred | Preferred Add |
|--------|-------------|--------|---------|-------------|----------|--------------|-----------|---------------|
|--------|-------------|--------|---------|-------------|----------|--------------|-----------|---------------|

ACA-0000-0000 THERMOSTAT REPAIR AND REPLACEMENT SECTION

We offer a wide range of thermostats in various colors and options. For added comfort and energy savings, please consider an Electronic Set-Back Thermostat.

| | | | | | | | | |
|------------------------|--------------|--------|--------|--------|--------|--------|--------|--------|
| Technician's | | | | | | | | |
| Time Allocated: | 0.00 Minutes | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Subtotal: | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Sales Tax: | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Retail Price: | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Gross Profit Margin %: | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Gross Profit \$: | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

ACA-A002-0030 Replace Five-Function Horizontal Or Vertical Mount Thermostat (White Or Beige).

Standard thermostat - covers all major styles and colors.

| | | | | | | | | |
|------------------------|--|----------|----------|----------|----------|----------|----------|---------|
| Time Allocated: | 30.00 Minutes | \$11.00 | \$50.00 | \$45.00 | \$75.00 | \$67.50 | \$42.50 | \$38.25 |
| 1 | 1F947 Thermostat horz heat/cool/fan W.R. (white) | \$21.49 | \$72.53 | \$65.28 | \$72.53 | \$65.28 | \$61.65 | \$54.40 |
| Subtotal: | | \$32.49 | \$122.53 | \$110.28 | \$147.53 | \$132.78 | \$104.15 | \$92.65 |
| Sales Tax: | | \$7.96 | \$7.17 | \$9.59 | \$8.63 | \$6.77 | \$6.02 | \$6.02 |
| Retail Price: | | \$130.49 | \$117.45 | \$157.12 | \$141.41 | \$110.92 | \$98.67 | \$98.67 |
| Gross Profit Margin %: | | 73.48% | 70.54% | 74.25% | 71.39% | 68.80% | 64.93% | 64.93% |
| Gross Profit \$: | | \$90.04 | \$77.79 | \$109.54 | \$94.79 | \$71.66 | \$60.16 | \$60.16 |

ACA-A003-0075 Replace Standard Five-Function Thermostat And Up To 25' Of 5/18 Wire.

Use this task when you need to replace low voltage wire up to 25'. Includes up to 18 AWG 5 conductor wire.

| | | | | | | | | |
|------------------------|--|----------|----------|----------|----------|----------|----------|----------|
| Time Allocated: | 75.00 Minutes | \$27.50 | \$125.00 | \$112.50 | \$187.50 | \$168.75 | \$106.25 | \$95.63 |
| 1 | 1F947 Thermostat horz heat/cool/fan W.R. (white) | \$21.49 | \$72.53 | \$65.28 | \$72.53 | \$65.28 | \$61.65 | \$54.40 |
| 25 | 1W906 20-5 solid elect. wire low-volt | \$3.25 | \$19.50 | \$17.50 | \$19.50 | \$17.50 | \$16.50 | \$14.75 |
| Subtotal: | | \$52.24 | \$217.03 | \$195.28 | \$279.53 | \$251.53 | \$184.40 | \$164.78 |
| Sales Tax: | | \$14.11 | \$12.69 | \$18.17 | \$16.35 | \$11.99 | \$10.71 | \$10.71 |
| Retail Price: | | \$231.14 | \$207.97 | \$297.70 | \$267.88 | \$196.39 | \$175.49 | \$175.49 |
| Gross Profit Margin %: | | 75.93% | 73.25% | 76.39% | 73.76% | 71.67% | 68.30% | 68.30% |
| Gross Profit \$: | | \$164.79 | \$143.04 | \$213.54 | \$185.54 | \$132.16 | \$112.54 | \$112.54 |

Inventory Report

This is the inventory report and is handy for various administrative tasks.

| NUMBER | DESCRIPTION | VENDOR | REVISED | DIRECT | RETAIL |
|--------|--|------------|----------|----------|----------|
| 1A002 | Commercial temp. control (-15 to 40F) | Grainger | 1/3/2002 | \$51.04 | \$110.95 |
| 1A003 | Commercial temp. control (0 to 55F) | Grainger | 1/3/2002 | \$50.43 | \$109.63 |
| 1A004 | Ranco Temp. Therm.control F-25-107 | Grainger | 1/3/2002 | \$46.19 | \$143.19 |
| 1A005 | Ranco Temperature Control A12-1560 | Grainger | 1/3/2002 | \$40.00 | \$128.00 |
| 1F947 | Thermostat horz heat\cool\fan W.R. (white) | Grainger | 1/3/2002 | \$21.49 | \$72.53 |
| 1N175 | Thermostat multi-stage vert. heat\cool\fan | Grainger | 1/3/2002 | \$31.77 | \$104.84 |
| | Two stages of heat and two stages of cool. Manual changeover. | | | | |
| 1N176 | Thermostat Heat Pump Programmable WR 1F59-11 White | Grainger | 1/3/2002 | \$23.60 | \$79.65 |
| | 2 Stage Heat 1 Stage Cool | | | | |
| 1N179 | Programmable thermostat WR1F90-71 (1 Stage - 7 Day) | Grainger | 1/3/2002 | \$99.99 | \$229.98 |
| 2E453 | Humidistat 24V (close on fall) | Grainger | 1/3/2002 | \$28.92 | \$50.00 |
| 2E632 | Thermostat vert. heat or cool | Grainger | 1/3/2002 | \$15.55 | \$52.87 |
| | Basic single stage heat or cool only thermostat. May be made for heat and cool with correct subbase. | | | | |
| 2E850 | Thermostat Guard, beige metal, solid base | | 1/3/2002 | \$22.84 | \$77.09 |
| 2E981 | Low-pressure Switch SPST (opens low) | Grainger | 1/3/2002 | \$49.68 | \$108.00 |
| 2E986 | Dual-pressure control: refrigeration | Grainger | 1/3/2002 | \$95.45 | \$219.54 |
| 2E999 | Thermostat Guard, Clear Plastic, solid base | | 1/3/2002 | \$13.55 | \$47.43 |
| | White Rogers 7 1/16 x 4 1/8 x 2 1/4. | | | | |
| 3GD28 | Programmable Thermostat (7 day) Robertshaw | Grainger | 1/3/2002 | \$42.33 | \$135.46 |
| | Robertshaw 9610 | | | | |
| 3GD29 | Prog. Dual Stage HP thermostat (7 day) | Grainger | 1/3/2002 | \$45.88 | \$142.23 |
| | Robertshaw 9620 | | | | |
| 3UC40 | HW Q7300C2004 Heat-Pump Subbase 2 heat/1 cool | Grainger | 1/3/2002 | \$136.85 | \$303.81 |
| 3UC46 | HW T7300G2005 3-Stage Programmable Thermostats | Grainger | 1/3/2002 | \$135.00 | \$299.70 |
| | Common use is with an Economizer. Conventional usage - non-heat pump applications. | | | | |
| 4DG51 | Programmable thermostat WR (basic model, 7 day) | RE Micheal | 1/3/2002 | \$58.65 | \$170.09 |
| | WR: 1F87-51 | | | | |
| 4E034 | Thermostat WR-1F58-58 heat-pump 2-heat 1-cool | RE Micheal | 1/3/2002 | \$35.08 | \$114.01 |
| | WR: #1F58-58 | | | | |
| 4E038 | Head Pressure switch fan cycling SPST | RE Micheal | 1/3/2002 | \$50.31 | \$150.93 |
| 4E047 | Remote bulb thermostat (-30/100 deg. F.) | RE Micheal | 1/3/2002 | \$40.25 | \$128.80 |
| | Johnson Controls/Penn #A19ABC-24) | | | | |
| 4E048 | Ranco Remote Bulb Thermostat Electric | Grainger | 1/3/2002 | \$46.00 | \$142.60 |
| 4E090 | Honeywell T8600 programmable thermostat | Grainger | 1/3/2002 | \$97.00 | \$223.10 |
| 4E497 | Thermostat vert. heat\cool\fan | Grainger | 1/3/2002 | \$17.04 | \$57.94 |
| | Basic single stage heat and cool thermostat. | | | | |
| 4E877 | Honeywell T87 Thermostat Subbase Q539A1469 - White | Grainger | 1/3/2002 | \$11.29 | \$39.52 |
| 4E879 | Honeywell T87F3855 T87 Round Thermostat - White | Grainger | 1/3/2002 | \$18.90 | \$64.26 |
| 4E948 | Thermostat Programmable WR 1F90W-51 White | | 1/3/2002 | \$117.30 | \$263.93 |
| 4TL95 | Honeywell T87C1005 T87 Electronic Round Stat - White | Grainger | 1/3/2002 | \$49.00 | \$151.90 |
| 4YZ32 | Thermostat Non-Programmable Heat Pump (2 Heat - 1 Cool) | Grainger | 1/3/2002 | \$33.22 | \$109.63 |
| | HW T841A1712. Cool Stage, 3-1/2 inches x 5-1/4 inches x 2-1/16 inches | | | | |

ITEM CATEGORY: Atmospheric Controls



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This is one of our newest reports.
 Gives you lots of flexibility. You can
 tell it how you pay your techs and
 print a report so that your techs know
 how much they make on each job.

Upfront - No Risk - Pricing System

Compensation Report

| | Regular | Regular Add | Overtime | Overtime Add | Preferred | Preferred Add |
|--|----------------|----------------|----------------|----------------|----------------|----------------|
| ACA-0000-0000 THERMOSTAT REPAIR AND REPLACEMENT SECTION | | | | | | |
| | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Comp for Retail Labor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Retail of Items | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Material Retail Commission | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Book Time | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Travel/Diagnostics Fee | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 |
| Total | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 |
| ACA-A002-0030 Replace Five-Function Horizontal Or Vertical Mount Thermostat (White Or Beige). | | | | | | |
| | \$50.00 | \$45.00 | \$75.00 | \$67.50 | \$42.50 | \$38.25 |
| Comp for Retail Labor | \$5.00 | \$4.50 | \$7.50 | \$6.75 | \$4.25 | \$3.83 |
| Retail of Items | \$72.53 | \$65.28 | \$72.53 | \$65.28 | \$61.65 | \$54.40 |
| Material Retail Commission | \$7.25 | \$6.53 | \$7.25 | \$6.53 | \$6.17 | \$5.44 |
| Book Time | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 |
| Travel/Diagnostics Fee | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 |
| Total | \$35.25 | \$34.03 | \$37.75 | \$36.28 | \$33.42 | \$32.27 |
| ACA-A003-0075 Replace Standard Five-Function Thermostat And Up To 25' Of 5/18 Wire. | | | | | | |
| | \$125.00 | \$112.50 | \$187.50 | \$168.75 | \$106.25 | \$95.63 |
| Comp for Retail Labor | \$12.50 | \$11.25 | \$18.75 | \$16.88 | \$10.63 | \$9.56 |
| Retail of Items | \$92.03 | \$82.78 | \$92.03 | \$82.78 | \$78.15 | \$69.15 |
| Material Retail Commission | \$9.20 | \$8.28 | \$9.20 | \$8.28 | \$7.82 | \$6.92 |
| Book Time | \$20.00 | \$20.00 | \$20.00 | \$20.00 | \$20.00 | \$20.00 |
| Travel/Diagnostics Fee | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 |
| Total | \$56.70 | \$54.53 | \$62.95 | \$60.15 | \$53.44 | \$51.48 |
| ACA-A004-0030 Replace Horz/Vert Five-Function Standard Thermostat. All Basic Types | | | | | | |
| | \$50.00 | \$45.00 | \$75.00 | \$67.50 | \$42.50 | \$38.25 |
| Comp for Retail Labor | \$5.00 | \$4.50 | \$7.50 | \$6.75 | \$4.25 | \$3.83 |
| Retail of Items | \$57.94 | \$52.15 | \$57.94 | \$52.15 | \$49.25 | \$43.46 |
| Material Retail Commission | \$5.79 | \$5.22 | \$5.79 | \$5.22 | \$4.93 | \$4.35 |
| Book Time | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 |
| Travel/Diagnostics Fee | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 |
| Total | \$33.79 | \$32.72 | \$36.29 | \$34.97 | \$32.18 | \$31.17 |
| ACA-A006-0030 Replace Heat Or Cool Only Thermostat (any common brand and color) | | | | | | |
| | \$50.00 | \$45.00 | \$75.00 | \$67.50 | \$42.50 | \$38.25 |
| Comp for Retail Labor | \$5.00 | \$4.50 | \$7.50 | \$6.75 | \$4.25 | \$3.83 |
| Retail of Items | \$52.87 | \$47.58 | \$52.87 | \$47.58 | \$44.94 | \$39.65 |
| Material Retail Commission | \$5.29 | \$4.76 | \$5.29 | \$4.76 | \$4.49 | \$3.97 |
| Book Time | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 |
| Travel/Diagnostics Fee | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 |
| Total | \$33.29 | \$32.26 | \$35.79 | \$34.51 | \$31.74 | \$30.79 |

Thermostats, thermostat covers, humidistats, and pressure controls.

HVACR Service Department: Atmospheric Controls (thermostats, etc.)